

THE WAREHOUSE GROUP LIMITED	
Third Quarter Sales	
Reporting Period	30 January 2017 to 30 April 2017
Previous Reporting Period	1 February 2016 to 1 May 2016

Quarterly Retail Sales information:

Third quarter sales (30 January 2017 to 30 April 2017)	Sales 2017 (NZ\$ Million)	Sales 2016 (NZ\$ Million)	Change in sales	Change in same store sales
The Warehouse	391.7	389.3	+ 0.6 %	+ 2.7 %
Warehouse Stationery	72.1	72.5	- 0.6 %	- 1.1 %
Noel Leeming (NLG)	190.9	180.6	+ 5.7 %	+ 5.2 %
Torpedo7	34.4	34.8	- 1.1 %	- 0.8 %

Year to date sales (1 August 2016 to 30 April 2017)	Sales 2017 (NZ\$ Million)	Sales 2016 (NZ\$ Million)	Change in sales	Change in same store sales
The Warehouse	1,366.8	1,362.4	+ 0.3 %	+ 1.7 %
Warehouse Stationery	210.9	210.3	+ 0.3 %	+ 0.4 %
Noel Leeming (NLG)	613.0	560.5	+ 9.4 %	+ 8.4 %
Torpedo7	120.9	110.9	+ 9.0 %	+ 9.1 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7 Group	
	2017	2016	2017	2016	2017	2016	2017	2016
Start Quarter 3	92	93	77	77	67	66	11	11
End Quarter 3	92	93	77	75	68	67	12	11

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7 Group	
	2017	2016	2017	2016	2017	2016	2017	2016
Start Quarter 3	501,098	501,143	73,591	71,079	71,959	71,222	10,109	10,109
End Quarter 3	502,500	501,143	73,591	71,927	72,890	72,214	10,826	10,109

Store changes during the quarter	New Store	Replacement stores	Store Closure	Store Extension/ Reduction
The Warehouse	-	1	-	-
Warehouse Stationery	1	-	-	-
Noel Leeming	-	-	-	-
Torpedo7 Group	1	-	-	-