


# 2021 AT A GLANCE

Group sales  
**\$3.4B**  
up 7.6% on last year

**\$175.5M**  
Adjusted NPAT  
up from \$32.1m  
in prior year<sup>1</sup>

 Reported NPAT  
**\$117.7M**  
up from \$44.5m in  
prior year (up 164.6%)

**\$160.5M**  
Net cash  
at year-end 

Online sales **\$393.1M**  
up **5.0%** on last  
year and making up  
**11.5%**  
of total Group sales

 **21.1%**  
growth in Click  
& Collect sales

 over  
**2M**  
customer store visits  
per week

 **3M** DIGITAL  
VISITS  
per week to our  
sites and apps





Over **11,500** products carried a sustainable feature, accounting for over \$176 million in sales

## Carbon neutral since 2019

We have diverted **77.9%** of operational waste from landfills (up from 76.7% in FY20)

Reduced Scope 1 & 2 emissions by **2.7%** and reduced total emissions by 6.4% since FY19<sup>2</sup>

   
**Increased female senior leaders to 44.4%** of senior leadership roles

**\$4.3M**   
 raised for New Zealand charities and communities

The Warehouse, Noel Leeming & TheMarket.com apps in **Top 10** shopping apps in New Zealand

1. FY20 Adjusted NPAT was restated from \$80.7 million to \$32.1 million due to the Group repaying the Government COVID-19 wage subsidy in December 2020. This repayment resulted in the reclassification of the initial receipt of the subsidy in March 2020 as an unusual item. This prior year reclassification has the effect of reducing 'other income' and decreasing the 'unusual item' expense on the Income Statement by \$67.6 million (before tax) for the year ended 2 August 2020.

2. FY20 was considered to be an unusual year given 7 weeks of COVID-19 lockdown and reduced operations.