

<b>THE WAREHOUSE GROUP LIMITED</b>	
<b>First Quarter Sales</b>	
Reporting Period	31 July 2017 to 29 October 2017
Previous Reporting Period	1 August 2016 to 30 October 2016

Quarterly Retail Sales information:

First quarter sales (31 July 2017 to 29 October 2017)	Sales 2018 (NZ\$ Million)	Sales 2017 (NZ\$ Million)	Change in sales	Change in same store sales
The Warehouse	357.9	377.5	- 5.2 %	- 4.0 %
Warehouse Stationery	59.1	63.7	- 7.2 %	- 8.2 %
Noel Leeming (NLG)	195.1	183.6	+ 6.3 %	+ 5.1 %
Torpedo7	39.2	37.8	+ 3.7 %	+ 2.0 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2018	2017	2018	2017	2018	2017	2018	2017
Start Quarter 1	92	92	77	75	69	66	12	11
End Quarter 1	93	93	78	77	69	67	11	11

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2018	2017	2018	2017	2018	2017	2018	2017
Start Quarter 1	501,807	499,547	73,591	71,927	73,216	71,169	10,826	10,109
End Quarter 1	503,970	504,551	74,591	73,472	73,216	71,959	12,652	10,109

Store changes during the quarter	New Stores	Replacement stores	Store Closures	Store Extension/ Reduction
The Warehouse	1	-	-	-
Warehouse Stationery	-	-	-	-
Noel Leeming	1	-	-	-
Torpedo7	-	-	1	1