
**TO: Market Information Services Section
NZX Limited**



Auckland, 30 September 2015

The Warehouse Group announces the acquisition of Financial Services Joint Venture shares

The Warehouse Financial Services Limited (TWFSL) is a Joint Venture between Westpac (NZ) Operations Limited (Westpac) and The Warehouse Limited (The Warehouse), and was formed in 2001.

The Board of The Warehouse today announced that it has acquired Westpac's shares in its TWFSL Joint Venture for a consideration of Net Assets plus \$6.5M. The Warehouse is now the 100% owner of TWFSL.

This acquisition is the next step in the Warehouse's development of an in-house financial services business, and brings a loan book of approximately \$57m onto the Warehouse Group Financial Services' balance sheet. The book is being funded by a combination of equity proceeds from The Warehouse's capital raising activity in 2014 and debt via a securitisation program that has been established with Westpac.

A services agreement has also been entered into between TWFSL and Westpac, to support the existing card products and to allow existing customers to continue to pay their accounts through Westpac customer service channels.

"We have some exciting products that we plan to make available to new and existing customers of our financial services business later this year. Until then from a customer point of view, it is business as usual", said CEO of The Warehouse Group Financial Services business, Mark Yeoman. "We also look forward to continuing our strong relationship with Westpac as we build our financial services business".

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Contact details regarding this announcement

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